

Approved For Release 2002/10/31 : CIA-RDP89B00980R000200160015-0

DATE

2245Z 28 JAN 65

S E C R E T

1	CD	9
2	"	10
3	MD	11
4	"	12
5	BFB	13
6	DIFA	14
7	AB	15
8		16

TO DIRECTOR

FROM

ACTION:

INFO :

TOR: 2321Z 28 JAN 65

ROUTINE

IN 69400

*locked
ECP
file*

OSA: 1-15

TO

INFO

CITE

25X1

REF:

SUBJ: ECP LAC-217

THE REF. MSG. STATED THAT THE COST CONSIDERATIONS FOR THE MAINTENANCE MANUALS SHOULD HAVE BEEN INCLUDED IN THE BASIC ECP-186. THIS IS TRUE, BUT THE OMISSION OF THESE COSTS FROM ECP-186 OCCURRED DUE TO THE EXTREMELY RAPID DEVELOPMENT OF THE AFCS-AHRS PROGRAM. DURING THE EARLY PHASES OF NEGOTIATIONS WITH THE CUSTOMERS AND THE VENDOR, THE NEED FOR MAINTENANCE MANUALS WAS GENERATED. IT WAS AGREED THAT THE MAINTENANCE MANUALS WOULD BE AN EXPANDED VERSION OF THE "TO-BE-PROCURED" TRAINING MANUAL. IN THE PANIC OF DETAILED NEGOTIATION FOR THE COST, EFFORT AND SCHEDULE OF THE [] 25X1 TRAINING PROGRAM, THE FOLLOW-ON COST AND EFFORT CONSIDERATIONS OF THE MAINTENANCE MANUALS WAS INADVERTENTLY OVERLOOKED AND WAS NOT INCLUDED IN THE BASIC ECP; HOWEVER, ECP-217 IS NOT A CORRECTIVE ECP BECAUSE NO COST CONSIDERATIONS FOR THE MAINTENANCE MANUALS EFFORT WAS INCLUDED IN ECP-186. IT SHOULD BE POINTED OUT THAT IN OUR OPINION, THE CUSTOMER HAS

S E C R E T

GROUP 1
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3

25X1

[REDACTED] (IN 69400)

S E C R E T

PAGE TWO

NEVER OBTAINED AS SATISFACTORY A SYSTEM FOR A COMPARABLE DOLLAR FIGURE ESPECIALLY IN VIEW OF THE TIME SPAN (11 WEEKS FROM GO-AHEAD TO DELIVERY OF THE FIRST SYSTEM) ALLOWED FOR DEVELOPMENT OF THE VENDOR'S PROPOSALS, OPERATIONAL SPECIFICATIONS, PROPOSAL NEGOTIATIONS, GSE DEVELOPMENT, SPARES DEFINITION AND PROPOSAL NEGOTIATIONS, DELIVERY SCHEDULES, TRAINING PROGRAM OUTLINE AND SCHEDULE, ETC. IT SHOULD ALSO BE POINTED OUT THAT ALL "CONTRACTED FOR" EQUIPMENT AND EFFORT, INCLUDING BLACK BOX SPARES, MANUALS SPARES, AND THE TRAINING CLASSES WERE ON HAND AND/OR COMPLETED PRIOR TO THE DELIVERY OF THE SCHEDULED ARTICLES. IN ADDITION, THE DOLLAR SAVINGS THAT RESULTED FROM THE CONCENTRATED EFFORT EXPENDED IN THE NUMEROUS PRICE NEGOTIATIONS WITH THE VENDOR HAS FAR EXCEEDED THE MAINTENANCE MANUAL COSTS DEFINED BY ECP-217.

END OF MESSAGE

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